

## Target Market Determination (TMD) - Unsecured Overdraft

Product	Unsecured Overdraft			
Issuer	Family First Bank			
	ABN / ACN 39 087 650 057 AFSL / Australian Credit Licence No 241068			
Date of TMD	October 2021			
Target Market	Retail clients who:			
	<ul> <li>are seeking a continuing credit facility to make purchases, pay bills and to manage their cash flow needs</li> <li>are aged 18 years or older and meet the credit assessment criteria for the product</li> </ul>			
	are seeking a relatively low credit limit to cover temporary and short- term fluctuations in cash flow without the need to reapply			
	This is an Unsecured Overdraft and the key attributes are:			
	<ul><li>Credit limits of up to \$30,000</li><li>Variable interest rate</li></ul>			
	<ul> <li>Security not required</li> <li>Minimum monthly repayments of \$20 or 3% of the balance owing (whichever the greater)</li> <li>Monthly eStatements available by Internet Banking</li> <li>Attached to a savings account which facilitates access to funds via a number of access methods including card, online transfers and payments, as well as over the counter branch transactions</li> <li>Internet Banking</li> <li>Mobile Banking app</li> <li>Phone Banking</li> <li>Loan establishment fees apply</li> <li>Transaction and other fees may apply. Details are in our Fees and Charges Schedule, which also details Family First's Relationship Balance</li> </ul>			
	Fee Rebate Scheme.			
Distribution Conditions	<ul> <li>This product is distributed by Family First through the following channels:</li> <li>branches</li> <li>by phone</li> <li>online</li> </ul>			
	Distribution conditions for this product include:  • ensuring that clients meet the eligibility conditions for the product			



	<ul> <li>ensuring that distribution through branches, by phone or online is by appropriately authorised and trained staff</li> </ul>			
Review Triggers	<ul> <li>The review triggers that would reasonably suggest that the TMD is no longer appropriate include:</li> <li>a significant dealing of the product to consumers outside the target market occurs;</li> <li>a significant number of complaints is received from customers in relation to their purchase or use of the product that reasonably suggests that the TMD is no longer appropriate;</li> <li>a material change to the product or the terms and conditions of the product occurs which would cause the TMD to no longer be appropriate.</li> </ul>			
Review Periods	First review date: June 2022  Periodic reviews: Every 2 years after the initial review			
Distribution Information Reporting	The following information is monitored by Family First in relation to the distribution of this product:			
Requirements	Type of information	Description	Reporting period	
	Complaints	Number of complaints	Every 3 months	
	Sales <b>outside</b> the target market	Number of sales \$ value of sales	Every 3 months	
	Significant dealing(s)	Date or date range of the significant dealing(s) and description of the significant dealing (e.g. why it is not consistent with the TMD)	As soon as practicable, and in any case within 10 business days after becoming aware	