

### Target Market Determination (TMD) - Budget Savings Account

<b>Product</b>	Budget Savings Account
<b>Issuer</b>	Family First Bank  ABN/ACN 39 087 650 057 AFSL / Australian Credit Licence No 241068
<b>Date of TMD</b>	October 2021
<b>Target Market</b>	<p>Retail clients who:</p> <ul style="list-style-type: none"> <li>• need a savings account for budgeting purposes where nil interest will be paid</li> <li>• need a savings account to set funds aside for payment of everyday bills by keeping funds separate from normal everyday access</li> </ul> <p>This is a Budget Savings Account and the key features of this product are:</p> <ul style="list-style-type: none"> <li>• No minimum deposit</li> <li>• Funds available at call via transfer to a main transactional account</li> <li>• Internet Banking</li> <li>• Phone Banking</li> <li>• Mobile Banking app</li> <li>• Direct Credits/Debits</li> <li>• BPay</li> <li>• Payments via OSKO</li> <li>• Periodical payments</li> <li>• eStatements available via Internet Banking</li> <li>• No account keeping fees</li> <li>• Transaction and other fees may apply. Details are in our Fees and Charges Schedule, which also details Family First's Relationship Balance Fee Rebate Scheme.</li> </ul>
<b>Distribution Conditions</b>	<p>This product is distributed by Family First through the following channels:</p> <ul style="list-style-type: none"> <li>• branches</li> <li>• by phone</li> <li>• online</li> </ul> <p>Distribution conditions for this product include:</p> <ul style="list-style-type: none"> <li>• ensuring that retail clients meet the eligibility requirements for the product</li> <li>• ensuring that distribution through branches, by phone and online is by appropriately trained staff.</li> </ul>

<b>Review Triggers</b>	<p>The review triggers that would reasonably suggest that the TMD is no longer appropriate include:</p> <ul style="list-style-type: none"> <li>• a significant dealing of the product to consumers outside the target market occurs;</li> <li>• a significant number of complaints is received from customers in relation to their purchase or use of the product that reasonably suggests that the TMD is no longer appropriate;</li> <li>• a material change to the product or the terms and conditions of the product occurs which would cause the TMD to no longer be appropriate.</li> </ul>												
<b>Review Periods</b>	<p><b>First review date:</b> June 2022</p> <p><b>Periodic reviews:</b> Every 2 years after the initial review</p>												
<b>Distribution Reporting Requirements</b>	<p>The following information is monitored by Family in relation to the distribution of this product:</p> <table border="1" data-bbox="432 981 1430 1509"> <thead> <tr> <th data-bbox="432 981 799 1048">Type of information</th> <th data-bbox="799 981 1114 1048">Description</th> <th data-bbox="1114 981 1430 1048">Reporting period</th> </tr> </thead> <tbody> <tr> <td data-bbox="432 1048 799 1122">Complaints</td> <td data-bbox="799 1048 1114 1122">Number of complaints</td> <td data-bbox="1114 1048 1430 1122">Every 3 months</td> </tr> <tr> <td data-bbox="432 1122 799 1227">Sales <b>outside</b> the target market</td> <td data-bbox="799 1122 1114 1227">Number of sales \$ value of sales</td> <td data-bbox="1114 1122 1430 1227">Every 3 months</td> </tr> <tr> <td data-bbox="432 1227 799 1509">Significant dealing(s)</td> <td data-bbox="799 1227 1114 1509">Date or date range of the significant dealing(s) and description of the significant dealing (e.g. why it is not consistent with the TMD)</td> <td data-bbox="1114 1227 1430 1509">As soon as practicable, and in any case within 10 business days after becoming aware</td> </tr> </tbody> </table>	Type of information	Description	Reporting period	Complaints	Number of complaints	Every 3 months	Sales <b>outside</b> the target market	Number of sales \$ value of sales	Every 3 months	Significant dealing(s)	Date or date range of the significant dealing(s) and description of the significant dealing (e.g. why it is not consistent with the TMD)	As soon as practicable, and in any case within 10 business days after becoming aware
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