

### Target Market Determination (TMD) – Super Saver Account

<b>Product</b>	Super Saver Account
<b>Issuer</b>	Family First Bank  ABN / ACN 39 087 650 057 AFSL / Australian Credit Licence No 241068
<b>Date of TMD</b>	October 2021
<b>Target Market</b>	<p>Retail clients who:</p> <ul style="list-style-type: none"> <li>• are between 0-12 years of age</li> <li>• require the assistance of a parent or guardian to save</li> <li>• need a transaction and savings account to conveniently manage and grow their funds from a young age</li> </ul> <p>This is a Super Saver account and the key features of this product are:</p> <ul style="list-style-type: none"> <li>• Variable interest rate</li> <li>• Interest is calculated on the daily balance and credited quarterly</li> <li>• Direct Credits/Debits</li> <li>• Over the counter branch transactions</li> <li>• View access available for Internet Banking, Phone Banking and via the Mobile Banking app</li> <li>• No account keeping fees</li> <li>• Transactional fees may apply for various transactions. Details are in the Fees and Charges Schedule, which also details Family First's Relationship Balance Fee Rebate Scheme.</li> </ul>
<b>Distribution Conditions</b>	<p>This product is distributed by the issuer through the following channels:</p> <ul style="list-style-type: none"> <li>• branches</li> <li>• by phone</li> <li>• online</li> </ul> <p>Distribution conditions for this product include:</p> <ul style="list-style-type: none"> <li>• ensuring that retail clients meet the eligibility requirements for the product</li> <li>• ensuring that distribution through branches, by phone and online is by appropriately trained staff</li> </ul>
<b>Review Triggers</b>	<p>The review triggers that would reasonably suggest that the TMD is no longer appropriate include:</p> <ul style="list-style-type: none"> <li>• a significant dealing of the product to consumers outside the target market occurs;</li> </ul>

	<ul style="list-style-type: none"> <li>• a significant number of complaints is received from customers in relation to their purchase or use of the product that reasonably suggests that the TMD is no longer appropriate;</li> <li>• a material change to the product or the terms and conditions of the product occurs which would cause the TMD to no longer be appropriate.</li> </ul>												
<b>Review Periods</b>	<p><b>First review date:</b> June 2022</p> <p><b>Periodic reviews:</b> Every 2 years after the initial review</p>												
<b>Distribution Reporting Requirements</b>	<p>The following information is monitored by Family First in relation to the distribution of this product:</p> <table border="1" data-bbox="432 815 1430 1337"> <thead> <tr> <th data-bbox="432 815 799 887">Type of information</th> <th data-bbox="799 815 1115 887">Description</th> <th data-bbox="1115 815 1430 887">Reporting period</th> </tr> </thead> <tbody> <tr> <td data-bbox="432 887 799 958">Complaints</td> <td data-bbox="799 887 1115 958">Number of complaints</td> <td data-bbox="1115 887 1430 958">Every 3 months</td> </tr> <tr> <td data-bbox="432 958 799 1059">Sales <b>outside</b> the target market</td> <td data-bbox="799 958 1115 1059">Number of sales \$ value of sales</td> <td data-bbox="1115 958 1430 1059">Every 3 months</td> </tr> <tr> <td data-bbox="432 1059 799 1337">Significant dealing(s)</td> <td data-bbox="799 1059 1115 1337">Date or date range of the significant dealing(s) and description of the significant dealing (e.g. why it is not consistent with the TMD)</td> <td data-bbox="1115 1059 1430 1337">As soon as practicable, and in any case within 10 business days after becoming aware</td> </tr> </tbody> </table>	Type of information	Description	Reporting period	Complaints	Number of complaints	Every 3 months	Sales <b>outside</b> the target market	Number of sales \$ value of sales	Every 3 months	Significant dealing(s)	Date or date range of the significant dealing(s) and description of the significant dealing (e.g. why it is not consistent with the TMD)	As soon as practicable, and in any case within 10 business days after becoming aware
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